# How we Work with a Client

#### MERGING YOUR NEEDS WITH OUR SERVICES:

We immediately identify the goals and budget for your upcoming meeting.

### **BOOKING FORM:**

Once you want to work with us, we will send you our Client Booking Form so we can learn more about your organization and so we can outline the details.

### FORMAL CONTRACT:

Once you have sent back our Client Booking Form, we will issue you our Speaking Engagement Contract to be signed and returned to us within seven business days, along with your 25% deposit of the formal contract fee. We will not consider your date booked until we receive your signed formal contract with 25% investment deposit.

#### **BALANCE DUE FEES:**

The remaining 75% balance of the agreed upon fee is due in our office seven business days prior to your schedule meeting or event date.

### **PRE-PROGRAM QUESTIONNAIRE:**

To help us make the program an engaging Mountaintop experience, we will request for you to complete and send back to our office our Pre-Program Questionnaire. This Questionnaire will be sent to you immediately after we have completed the formal contract.

## **PAYMENT METHODS:**

You or your organization can make payment for Jeff Davis's excellent speaking services through the payment method of your choice.